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76161

Thanks for inquiring about UpFrontPrice.com price books and software! The next few pages are samples of our page formats. Below are descriptions for each format.

Color Layout

Your company will stand out as a top tier professional with this attractive page layout. This layout can also be helpful as a recruiting tool since it shows your technicians a sharp, forward thinking image. Notice how it directs attention to the dollar savings received by repeat customers, service agreement customers or whomever you designate as the "discount" group.

Put your logo on every page if you wish!

Available for Print and Software clients.

Standard Layout

Tried and true basic format for more economical printing. If you're printing your own price books.

Available for Print and Software clients

Value Builder

Watch your customer satisfaction and average invoice climb when you emphasize the value of getting more things done per visit. With our "combo pricing" presentation gives you full control over the tasks you include in each combo package. We ship this format without the "Standard" and "Value" price columns in order to reduce price confusion but if you want these columns we'll include them for you.

Available for software clients, Version 12 and up.

Graphics Presentation

A picture is worth a thousand words, or is it 10,000? Either way, this format allows you to present styles and colors for some, or all of your service offerings. Adding a graphic to each task item is a simple process and the price book takes care of the rest.

Available for software clients, Version 12 and up.

Barcode & Numeric Task Codes

Office automation is a step closer with bar code readers or the new Linkwriter digital pen (for handwriting recognition). We can provide the bar code in several different languages. The numeric task number works well with the Linkwriter which can easily read hand written numbers.

Available for software clients, Version 12 and up.

Added Value pages

All of our price book layouts (optional on Value Builder) include "Added Values" pages at the end of each category. These tasks are great for those "while you're here" requests because they offer a slightly reduced price for the additional services.

Included with print and software formats.

Custom design

Do you want a Value Builder with pictures and bar codes? Software clients have a wide range of possibilities so be sure to ask for a price quote for custom programming.

**CERTIFIED
REPAIRS** Qualify
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agreement
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Up Front Pricing Manual

Service Agreement Customers Always Get Our Value Rate

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Color Sample Page



HOTWTR-NEW

INSTANTANEOUS GAS WATER HEATER

PPWHR110 3.50



Standard Value Rate!

3,476.00 2,952.00

Save!

\$524.00

"Endless" supply of hot water! Excellent for filling whirlpools and other high demand applications. NOTE: Tankless water heaters have different delivery characteristics than standard tank type water heaters. Ask your service tech for more details. NOTE: Requires 3/4" gas supply. Delivers up to 9 gallons per minute at 50 degree temperature rise.

REMOTE T-STAT FOR TM-1

PPWHR115 0.25

Standard Value Rate!

743.00 631.00

Save!

\$112.00

Use with tankless water heater for digital temperature control.

INDIRECT WATER HEATER 40 GAL.

PPWHR120 4.00



Standard Value Rate!

4,007.00 3,402.00

Save!

\$605.00

Enjoy unlimited hot water and drastically reduce your water heating bill at the same time. Saves wear and tear on your boiler too! Installation includes pump, zone control and all necessary piping installation.

DIRECT VENT WATER HEATER - 40 GAL

PPWHR124 2.25



Standard Value Rate!

2,075.00 1,762.00

Save!

\$313.00

For average families, light laundry requirements. Direct Vent system allows installation up to 10" from interior wall to water heater jacket. Up to 48" from interior wall requires additional vent kit. See added values.

DIRECT VENT WATER HEATER - 50 GAL

PPWHR125 2.25



Standard Value Rate!

2,257.00 1,917.00

Save!

\$340.00

For large families, whirl-pool tubs, heavier laundry activity. Direct Vent system allows installation up to 10" from interior wall to water heater jacket. Up to 48" from interior wall requires additional vent kit. See added values.

HIGH RECOVERY 38GA NATURAL GAS

PPWHR130 2.50



Standard Value Rate!

1,696.00 1,440.00

Save!

\$256.00

Big performance in a small package! Fits in place of most 30 or 40 gallon water heaters yet delivers 80 gallons of hot water during 1st hour of use. Recovers faster than our standard 50 gallon model.

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Standard Sample Page



WATERLINE

Initial test BPA up to 2."

PPBP100 0.75

Initial test BPA up to 2." Does not include Repairs or permit. See misc. section for after hours scheduling.

Standard	Value Rate!
238.00	202.00

Save!

\$36.00

Initial test BPA up to 4."

PPBP105 1.00

Initial test BPA up to 4." Does not include Repairs or permit. See misc. section for after hours scheduling.

Standard	Value Rate!
320.00	272.00

Save!

\$48.00

Re-test BPA up to 2."

PPBP110 0.40

Re-test BPA up to 2." Does not include Repairs or permit. See misc. section for after hours scheduling.

Standard	Value Rate!
128.00	108.00

Save!

\$20.00

Re-test BPA up to 4."

PPBP115 0.90

Re-test BPA up to 4." Does not include Repairs or permit. See misc. section for after hours scheduling.

Standard	Value Rate!
288.00	245.00

Save!

\$43.00

Test additional assemblies. BPA up to 2."

PPBP120 0.25

Test additional assemblies. BPA up to 2." Does not include Repairs or permit. See misc. section for after hours scheduling.

Standard	Value Rate!
81.00	69.00

Save!

\$12.00

Test additional assemblies. BPA up to 4."

PPBP125 0.75

Test additional assemblies. BPA up to 4." Does not include Repairs or permit. See misc. section for after hours scheduling.

Standard	Value Rate!
242.00	205.00

Save!

\$37.00

Install 1/2" or 3/4" DOUBLE CHECK B.P.A.

PPBP140 1.25

Install 1/2" or 3/4" DOUBLE CHECK BACKFLOW PREVENTION ASSY. May require access & drain down For Permit, Testing & Certification see appropriate tasks in this section.

Standard	Value Rate!
565.00	480.00

Save!

\$85.00

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Value Builder Sample Page



KITCHEN

UNJAM DISPOSER

PPK110 0.35

109.00

Attempt to dislodge stuck cutter blades. Note: Worn cutting elements contribute to frequent jams.

PREMIER 1 HP DISPOSER

PPK115 0.75



658.00

Our Best! Powers through vegetable scraps, melon rinds, turkey bones with ease. Auto-reversing feature assures even blade wear. Stainless grinding elements assure long life under tough use. Comes with our 10 year warranty, qualifies for our Protection Plan.

Add these items to gain maximum value with our complete solution package:

PPK130 BASKET STRAINER - CHROME 186.00

PPK155 PREMIER SINK TRAP - CHROME PLATED BRASS 156.00

If purchased separately this package is **\$1,000.00**

You Save \$112.00

Only

888.00

PREMIER 3/4 HP DISPOSER

PPK120 0.75



568.00

A powerful value if you have vegetable scraps, melon rinds, and turkey bones but don't need the the reserve power of our 1 HP model. Auto-reversing feature assures even blade wear. Stainless grinding elements assure long life under tough use. Comes with our 7 YEAR warranty and qualifies for our Protection Plan.

Add these items to gain maximum value with our complete solution package:

PPK130 BASKET STRAINER - CHROME 186.00

PPK155 PREMIER SINK TRAP - CHROME PLATED BRASS 156.00

If purchased separately this package is **\$910.00**

You Save \$102.00

Only

808.00

STANDARD DISPOSER

PPK125 0.75

429.00

A 3 year warranty and power for average household use.

Add these items to gain maximum value with our complete solution package:

PPK130 BASKET STRAINER - CHROME 186.00

PPK160 STANDARD SINK TRAP-POLY TUBING 130.00

If purchased separately this package is **\$745.00**

You Save \$84.00

Only

661.00

BASKET STRAINER - CHROME

PPK130 0.50

186.00

Chrome plated brass construction for years of dependable service.

BASKET STRAINER - WHITE/ALMOND

PPK135 0.50

201.00

Color coordintated strainer for that designer touch.

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Graphics Sample Page



TOILET-NEW



PREMIUM PERFORMER ELONGATED

PPTN110 1.00

Standard Value Rate!

921.00 783.00

Save!

\$138.00

"Double Flushing" is a nuisance of the past. This Premium Performer is our best flushing toilet.

PREMIUM PERFORMER ELONGATED - COLOR

PPTN115 1.25

Standard Value Rate!

1,148.00 976.00

Save!

\$172.00

Available in a variety of designer colors. See chart for choices. Some colors may be special order.



STANDARD ELONGATED

PPTN140 1.00

Standard Value Rate!

661.00 562.00

Save!

\$99.00

Water Saver features a large water surface and trap way for clean, efficient flushing action. The large water surface means easier cleaning. The large trap way means fewer clogs.

Name

- White
- Biscuit
- Bone

STANDARD ELONGATED - COLOR

PPTN145 1.25

Standard Value Rate!

895.00 761.00

Save!

\$134.00

Available in a variety of designer colors. See chart for choices. Some colors may be special order.

STANDARD ROUND FRONT

PPTN150 1.00

Standard Value Rate!

639.00 543.00

Save!

\$96.00

Water Saver features a large water surface and trap way for clean, efficient flushing action. The large water surface means easier cleaning. The large trap way means fewer clogs.

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Bar Code Sample Page



KITCHEN

UNJAM DISPOSER



PPK110 0.35

Standard Value Rate!
109.00 92.00

**Save!
\$17.00**

Attempt to dislodge stuck cutter blades. Note: Worn cutting elements contribute to frequent jams.

PREMIER 1 HP DISPOSER



PPK115 0.75

Standard Value Rate!
658.00 560.00

**Save!
\$98.00**

Our Best! Powers through vegetable scraps, melon rinds, turkey bones with ease. Auto-reversing feature assures even blade wear. Stainless grinding elements assure long life under tough use. Comes with our 10 year warranty, qualifies for our Protection Plan.

PREMIER 3/4 HP DISPOSER



PPK120 0.75

Standard Value Rate!
568.00 483.00

**Save!
\$85.00**

A powerful value if you have vegetable scraps, melon rinds, and turkey bones but don't need the the reserve power of our 1 HP model. Auto-reversing feature assures even blade wear. Stainless grinding elements assure long life under tough use. Comes with our 7 YEAR warranty and qualifies for our Protection Plan.

STANDARD DISPOSER



PPK125 0.75

Standard Value Rate!
429.00 364.00

**Save!
\$65.00**

A 3 year warranty and power for average household use.

BASKET STRAINER - CHROME



PPK130 0.50

Standard Value Rate!
186.00 158.00

**Save!
\$28.00**

Chrome plated brass construction for years of dependable service.

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Numeric Style 200



DRAIN-CLEAN

MINI POWER JETTING INITIAL

119110 1.00

Powerful MINI hydro-jet system uses high pressure water to restore almost new" service to your drain pipes. We recommend this service for kitchen drains and slow running house mains. Drain must be opened using cable process first."

Standard Value Rate!
336.00 286.00

Save!
\$50.00

MINI POWER JETTING PER 50' SEGMENT

119111 0.25

Extra cleaning for problem sections of piping. Priced per section.

Standard Value Rate!
84.00 71.00

Save!
\$13.00

MINI POWER JETTING PER 100' SEGMENT

119112 0.40

Extra cleaning for problem sections of piping. Priced per section.

Standard Value Rate!
133.00 113.00

Save!
\$20.00

MAJOR JETTING INITIAL SET UP

119120 1.40

Powerful hydro-jet system uses high pressure water to restore almost new" service to your main drain pipes. Effective on grease, sludge, reverse inverts, debris and other tough stoppages."

Standard Value Rate!
528.00 449.00

Save!
\$79.00

MAJOR JETTING 50' SEGMENT

119121 0.45

Extra cleaning for problem sections of piping. Priced per section.

Standard Value Rate!
153.00 130.00

Save!
\$23.00

MAJOR JETTING 100' SEGMENT

119122 0.60

Extra cleaning for problem sections of piping. Priced per section.

Standard Value Rate!
208.00 177.00

Save!
\$31.00

MAJOR JETTING INITIAL W/ASSISTANT

119130 1.15

Powerful hydro-jet system uses high pressure water to restore almost new" service to your main drain pipes. Effective on most grease, sludge, reverse inverts, debris and other tough stoppages. Includes assistant for impeded access situations."

Standard Value Rate!
574.00 488.00

Save!
\$86.00

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Added Values Sample Page



HOTWTR-SVC

PSWHS255 0.34	DIAGNOSE ELECTRIC WATER HEATER	105.00	90.00	\$15.00
PSWHS260 0.64	DIAGNOSE COMMERCIAL WATER HEATER	199.00	169.00	\$30.00
PSWHS265 0.51	WATER LEAK AT TANK CONNECTION	174.00	148.00	\$26.00
PSWHS270 0.51	REPLACE SAFETY VALVE - STANDARD	180.00	153.00	\$27.00
PSWHS275 0.64	REPLACE SAFETY VALVE - COMMERCIAL	387.00	329.00	\$58.00
PSWHS280 0.30	FLUSH SEDIMENT FROM WATER HEATER - STANDARD	93.00	79.00	\$14.00
PSWHS285 0.43	REPLACE DRAIN DOWN VALVE ON WATER HEATER -	169.00	143.00	\$26.00
PSWHS290 0.34	ANTI-SIPHON VACUUM BREAKER	109.00	93.00	\$16.00
PSWHS295 0.43	CHECK VALVE ON RE-CIRC SYSTEM	148.00	126.00	\$22.00
PSWHS300 0.60	ANODE ROD REPLACEMENT	209.00	177.00	\$32.00
PSWHS305 0.60	REPLACE DIP TUBE	219.00	186.00	\$33.00
PSWHS310 0.38	DUAL THERMOSTAT REPLACE	186.00	158.00	\$28.00
PSWHS315 0.30	SINGLE THERMOSTAT REPLACE	118.00	101.00	\$17.00
PSWHS320 0.55	DUAL ELEMENT REPLACE	283.00	240.00	\$43.00
PSWHS325 0.55	SINGLE ELEMENT REPLACE	193.00	164.00	\$29.00
PSWHS330 0.43	GAS CONTROL - WARRANTY EXCHANGE	133.00	113.00	\$20.00
PSWHS335 0.43	GAS CONTROL - WARRANTY EXCHANG	133.00	113.00	\$20.00

-  Lower Utility Bills
-  More Comfort
-  Protects Your Investment
-  Service Agreement
-  Safety Feature




Up Front Pricing Manual




Service Agreement Customers Always Get Our Value Rate
HVAC Service in Color!




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CMPNT-CLEANING




REMOVE AND CLEAN EVAPORATOR COIL - STANDARD ACCESS	Standard	<i>Value Rate!</i>	Save!
APCC110 1.50   	359.00	307.00	\$52.00
<p>Improve cooling efficiency with our value priced surface cleaning of heat transfer fins. Add pump down or recovery task as necessary.</p>			

REMOVE CLEAN AND RE-INSTALL BLOWER - STANDARD ACCESS	Standard	<i>Value Rate!</i>	Save!
APCC120 0.50   	175.00	147.00	\$28.00
<p>"Like new" air flow improves comfort and saves energy dollars. Includes cleaning of blower fins and components.</p>			

REMOVE CLEAN AND RE-INSTALL BLOWER - IMPEDED ACCESS	Standard	<i>Value Rate!</i>	Save!
APCC125 1.00   	258.00	217.00	\$41.00
<p>"Like new" air flow improves comfort and saves energy dollars. Includes cleaning of blower fins and components. This procedure covers most obstructions such as adjacent equipment, restricted work space or defective panels.</p>			

CLEAN CONDENSER COIL - CHEMICAL FREE	Standard	<i>Value Rate!</i>	Save!
APCC130 0.50   	96.00	80.00	\$16.00
<p>Improve cooling efficiency with our value priced surface cleaning of heat transfer fins. Included with maintenance agreement.</p>			

CLEAN CONDENSER COIL - WITH CLEANING AGENT	Standard	<i>Value Rate!</i>	Save!
APCC135 0.50  	184.00	157.00	\$27.00
<p>Improve cooling efficiency with professional deep cleaning of heat transfer fins using special cleaning agent.</p>			

COMPLETE FURNACE CLEANING	Standard	<i>Value Rate!</i>	Save!
APCC140 1.00   	205.00	175.00	\$30.00
<p>Get the heat you're paying for. Includes removal and cleaning of burners, inspection of heat exchanger, remove and clean blower, inspect flue connection, clean and inspect cabinet. Included with maintenance agreement.</p>			

REMOVE - CLEAN & INSPECT BURNERS	Standard	<i>Value Rate!</i>	Save!
APCC145 0.75   	175.00	148.00	\$27.00
<p>Included with maintenance agreement.</p>			

Whether you select our budget friendly standard system or our most comfortable and efficient premium system you'll always get our top tier workmanship and commitment to your satisfaction.

4 Ton Heat Pump

Standard

Value Rate

A4T HP SYS	Standard 4 Ton System - Heat Pump	\$4,018.00	\$3,482.00
	<input type="checkbox"/> Standard 4 Ton Electric Furnace		
	<input type="checkbox"/> Standard 4 Ton Heat Pump Condenser		
	<input type="checkbox"/> NO AIR BALANCING		
	<input type="checkbox"/> NO APPEARANCE PACKAGE		
	<input type="checkbox"/> 13 SEER EFFICIENCY		
	<input type="checkbox"/> 1" PLEATED AIR FILTER		
	<input type="checkbox"/> BASIC INSTALLATION		
	<input type="checkbox"/> USE EXISTING LINE SET		
	<input type="checkbox"/> USE EXISTING PLENUM		
	<input type="checkbox"/> ANALOG THERMOSTAT		
	<input type="checkbox"/> 5 YR PARTS, 1 YR LABOR		
B4T HP SYS	Better 4 Ton System - Heat Pump	\$4,356.00	\$3,776.00
	<input type="checkbox"/> RIGHT SIZE GUARANTEE		
	<input type="checkbox"/> Better 4 Ton Electric Furnace		
	<input type="checkbox"/> Better 4 Ton Heat Pump Condenser		
	<input type="checkbox"/> STANDARD AIR BALANCE		
	<input type="checkbox"/> EXTERIOR APPEARANCE PACKAGE		
	<input type="checkbox"/> 14 SEER EFFICIENCY		
	<input type="checkbox"/> 2" PLEATED FILTER		
	<input type="checkbox"/> B-LEVEL INSTALLATION		
	<input type="checkbox"/> USE EXISTING LINE SET		
	<input type="checkbox"/> NEW SUPPLY PLENUM		
	<input type="checkbox"/> DIGITAL THERMOSTAT		
	<input type="checkbox"/> 5 YR PARTS, 5 YR LABOR		
C4T HP SYS	Deluxe 4 Ton System - Heat Pump	\$6,466.00	\$5,604.00
	<input type="checkbox"/> RIGHT SIZE GUARANTEE		
	<input type="checkbox"/> Deluxe 4 Ton Electric Furnace		
	<input type="checkbox"/> Deluxe 4 Ton Heat Pump Condenser		
	<input type="checkbox"/> ELECTRONIC AIR BALANCE		
	<input type="checkbox"/> EXTERIOR APPEARANCE PACKAGE		
	<input type="checkbox"/> 16 SEER EFFICIENCY		
	<input type="checkbox"/> 3" HI PERFORMANCE FILTER		
	<input type="checkbox"/> C LEVEL INSTALLATION		
	<input type="checkbox"/> HIGH EFFICIENCY REFRIGERANT LINES		
	<input type="checkbox"/> NEW SUPPLY & RETURN PLENUMS		
	<input type="checkbox"/> PROGRAMABLE THERMOSTAT		
	<input type="checkbox"/> 10 YR PARTS & LABOR		
D4T HP SYS	Premium 4 Ton System - Heat Pump	\$7,395.00	\$6,409.00
	<input type="checkbox"/> RIGHT SIZE GUARANTEE		
	<input type="checkbox"/> Premium 4 Ton Electric Furnace		
	<input type="checkbox"/> Premium 4 Ton Heat Pump Condenser		
	<input type="checkbox"/> DIGITAL AIR BALANCE		
	<input type="checkbox"/> EXTERIOR APPEARANCE PACKAGE		
	<input type="checkbox"/> 18 SEER EFFICIENCY		
	<input type="checkbox"/> 3" HI PERFORMANCE FILTER		
	<input type="checkbox"/> D LEVEL INSTALLATION		
	<input type="checkbox"/> HI EFFICIENCY REFRIGERANT PIPING		
	<input type="checkbox"/> INSULATED METAL SUPPLY AND RETURN PLENUM		
	<input type="checkbox"/> PROGRAMABLE THERMOSTAT		
	<input type="checkbox"/> 10 YR PARTS & LABOR		